WSRB Radio 6336 Calumet Avenue Hammond, IN 46324 219-933-4455

Client:

DUCKWORTH FOR U.S SENATE

Order #:

2830-00007

DUCKWORTH FOR SENATE 11/1-11/3/2016 RADIO AA

Description: Date Entered:

10/31/2016

P.O.#:

2817

Salesperson:

HAILE, CHERYL Invoice Frequency: Billed at end of Media Month, Sorted by Date

Phone/Fax:

703-272-7300

SCREEN STRATEGIES MEDIA Attn: CAROLINE 11150FAIRFAX BLVD SUITE 505 FAIRFAX, VA 22030

On-Air Schedule

	Start Date	End Date	Station	Scheduled 7	Γime/Event	Repeated	Length	Oty	Rate	Total	М	Tu	w	Th	E	Sa	Su
1	11/1/2016	11/3/2016	WSRB-FM	09:00:00a	to 10:00:00a	Weekly	1:00	6	75.00	450.00	-	2	-		-	and the same of	-
2	11/1/2016	11/3/2016	WSRB-FM	10:00:00a	to 03:00:00p	Weekly	1:00	6	50.00	300.00		2				1550	070
3	11/1/2016	11/3/2016	WSRB-FM	03:00:00p	to 07:00:00p	Weekly	1:00	6	75.00	450.00	0	2	2	2	0	0	0

Order Start Date: 11/1/2016

Order End Date: 11/3/2016

Spots: 18

Total Charges:

\$1,200.00

Combined Discounts:

\$180.00

Total Net:

\$1,020.00

Projected Media Month Billing	Totals for DUCKWORTH FOR U.S. SENATE / 2830-00007 :

November 2016 Spot Count 18 Gross Billing \$1,200.00

Combined Disc. \$180.00

Net Billing \$1,020.00

Confirmed & Accepted for WSRB Radio By:

Accepted for SCREEN STRATEGIES MEDIA By:

Please Sign and Return One Copy

WSRB-FM/SC-JL 106
Broadcast + Web Purchase Order
C.B.S.I. NEW BUSINESS WSR8

(1st time adv. Or no air for entire year) Date
Contract #
Account #
Agency8
Station
Flight Dates

WSRB-FM 11/1-11/3

City/State/Zip
Contact
Phone 703-272-7300

Advertiser DUCKWORTH FOR U.S. SENATE

10/28/2016

□ NTR Revenue Van Hit
□ NTR Revenue Remote
□ NTR Other □ NTR Expense/ Non-Com NTR Revenue Station Concert
 NTR Revenue Event **NTR Categories** Web Categories

| WEB Revenue
| WEB Expense WEB Banner
WEB Eblast
WEB Video Streaming
WEB Online Promotion
WEB Streaming Commercials

□ ELECTRONIC INVOICE

Type of Order

Supercedes Previous

☐ Cancel ☐ Agency Bill Payer Add To

Category of Sale

Direct

Agency
National

Bondcast

Category

Regional

Trade

Descr. Of Client

LiquoriBeer

Record Company
Club
Code 9
Code 3
Gospel Spots

TEXT EXPENSE II TEXT REVENUE Competing Products POLITICAL US SENATE 11/1/1

Package/Program

Sales Person CHERYL HATT Agency SCREEN STRATEGIES MEDIA
Address 11150 FAIRFAX BLVD, SUITE 505
City/State/Zip FAIRFAX, VA 22030
Buyer ROBIN OSTERHOUT

ALL SPOTS MUST HAVE A 30 MINUTE SEPARATION
'Please indicate any changes to contectiocount information in the notes section

Product Name 2817

Estimate Number 2817

Log As DUCKWORTH FOR SENATE 11/1-11/3/2016 RADIO AA

	San Feb	15	-					1	-	-	-	3 3P	2 10	1 9	Sta
Mar		1						1	1	1		P 7P	A 3P	9A 10A	End
Apr							1	1	1						×
May												2	2	2	1
June												2	2	2	W
Jul												2	2	2	BRUADCAST PATTERN
Aug						1	1							-	PATTERN
Sep					1								1	0	0
Oct											1	1	1	60	
1,200												n 0	200	WEEK	#SPOT
Dec															
												-			FUGHT
\$1.200											1/11	1/17	11/1	Start	
00 2											11/3	11/3	11/1 11/3	End	DATES
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it .	H	+	+	+			-	+	+	+	75 \$	-		-	4
-	\parallel	+	-				-	-	1		\$450	\$300	\$450	TOTALS CART# PRODUCT	
Ave Rates		+	+			1	+	+	+	-				CART#	
a l			-											PRODUCT	
Total														EXTRA COMMENTS	

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Buy Detail Report

Revision #:

Send Billing To: Screen Strategies Media

Suite 505

11150 Fairfax Blvd

Date: 10/27/2016

Media: Client: Market: Product: Chicago General Radio Duckworth for U.S. Senate

> Flight Start Date: 11/1/2016 Description: Duckworth for Senate 11/1-3/2016 Radio AA 6336 Calumet Avenue

Estimate:

2917

Vendor: WSRB-FM

05:00 AM

Flight End Date: 11/3/2016

12:00 AM

Hammond, IN 46324

Buyer: Survey: Sep16 MSA CustRadio Black Robin Osterhout

Separation between spots: 30

Phone: 703-272-7300 Fairfax, VA 22030

Phone: 312-649-2420 Fax: NA

Form at: Urban/Talk

Line 8

Daypart

Disc		13 14 15	No
Disclaimer:	Total Cost:	MTuV/ThF 9:00a-10:00a MTuV/ThF 10:00a- 3:00p MTuV/ThF 3:00p- 7:00p	No Program WSRB-FM
		PM AM	Daypart Code
	\$1,200.00	\$75.00 \$50.00 \$75.00	Daypart STN Code Gross
	lotal Spots:	60	Days Dur
	6	222	
	6	NNN	Tue Wed Thu 11/1 11/2 11/3
Signature:	± ± ± 5 €	o o o	Total Spots

WPWX Radio 6336 Calumet Avenue Hammond, IN 46324 219-933-4455

Client:

DUCKWORTH FOR U.S SENATE

Order #:

2830-00006

Description: Date Entered: DUCKWORTH FOR SENATE 11/1-11/3/2016 RADIO

10/31/2016 2917

P.O.#: Salesperson:

HAILE, CHERYL Invoice Frequency: Billed at end of Media Month, Sorted by Date

Phone/Fax:

703-272-7300

SCREEN STRATEGIES MEDIA Attn: CAROLINE 11150FAIRFAX BLVD SUITE 505 FAIRFAX, VA 22030

November

2016

On-Air Schedule

4	Start Date	End Date	Station	Scheduled	Time/	Event	Donostad			de constituti								
1	11/1/2016	11/3/2016	WPWX-FM	06:00:00a			Repeated	Length	Oty	Rate	Total	\mathbf{M}	Tu	W	Th	F	Sa	Su
•	444410040			00.00.00a	10	09:00:00a	Weekly	1:00	6	125.00	750.00	0	2	2	2	0	0	0
2	11/1/2016	11/3/2016	WPWX-FM	09:00:00a	to	03:00:00p	Weekly	1:00	6	100.00	600.00					10	6	ŭ.
3	11/1/2016	11/3/2016	WPWX-FM	03:00:00p		07.00.00	20000000000000000000000000000000000000			100.00	600.00	0	2	2	2	0	0	0
			*** ***** W	03.00.00р	10	07:00:00p	Weekly	1:00	5	150.00	750.00	0	2	1	2	0	0	0

Order Start Date: 11/1/2016

Order End Date: 11/3/2016

Spots: 17

Total Charges:

\$2,100.00

Combined Discounts:

\$315.00

Total Net:

\$1,785.00

Projected Media Month Billing Totals for DUCKWORTH FOR U.S SENATE / 2830-00006:

Spot Count 17

Gross Billing \$2,100.00

Combined Disc. \$315.00

Net Billing \$1,785.00

Confirmed & Accepted for WPWX Radio By:

Accepted for SCREEN STRATEGIES MEDIA By:

Please Sign and Return One Copy

Printed: 10/31/2016 At 3:21:59PM

WPWX
Broadcast + Web Purchase Order

(1st time adv. Or no air for entire year)

O NEW BUSINESS

New Order

Supercedes Previous

Descr. Of Client

Liquor/Beer

Record Company

NTR Categories

Add To
 Cancel
 Agency Bill Payer

Authorized by

SUFFIX

DAYPART Start End

Z

BROADCAST PATTERN

SPOT

UI 0 0

3P 9A 6A

N NN

> N NE

NN N

3P 7P

(LSM) ALL SPOTS MOST HAVE A 30 MINUTE SEPARATION
'Please Indicate any changes to contact/account information in the notes section Category of Sale
Direct
Direct
Category
Category
Category
Regional
Trade

Date
Confract #
Account #
Agency#
Station
Flight Dates

10/28/2016

WPWX

11/1-11/3

□ ELECTRONIC INVOICE

Competing Products POLITICAL US SENATE

Package/Program
Sales Person CHERYL HAILE

 IWK
 11/1
 11/3
 60
 125
 \$750

 1WK
 11/1
 11/3
 60
 100
 \$600

 1WK
 11/1
 11/3
 60
 150
 \$750
 FUGHT DATES LENGTH RATE TOTALS CART # PRODUCT

Jan

Feb

Apr

May

June

Aug

Sep

Oct

2,100

\$2,100

Broadcasts

Total

\$2,100

ï

Ave Rates

EXTRA COMMENTS

Code 9

□ Gospel Spots

□ NTR Revenue Van Hit O NTR Revenue Event □ NTR Revenue Station Concert Web Categories

WEB Revenue

WEB Expense

□ NTR Revenue Remote
□ NTR Other
□ NTR Expense/ Non-Com

WEB Barner
WEB Eblast
WEB Video Streaming
WEB Online Promotion
WEB Streaming Commercials

TEXT EXPENSE TEXT REVENUE

Product Name

Product Name

2917

Estimate Number 2917

Log As DUCKWORTH FOR SENATE 11/1-11/3/2016 RADIO)

Agency SCREEN STRATEGIES MEDIA
Address 11150 FAIRFAX BLVD, SUITE 505
City/State/Zip FAIRFAX, VA 22030
Buyer ROBIN OSTERHOUT Phone 703-272-7300

City/State/Zip Address

Advertiser DUCKWORTH FOR U.S. SENATE



Buy Detail Report

Revision #: Date: 10/27/2016

Send Billing To: Screen Strategies Media

11150 Fairfax Blvd

Client: Product: Media: General Radio Duckworth for U.S. Senate Description: Duckworth for Senate 11/1-3/2016 Radio AA 6336 Calumet Avenue Estimate: 2917

Flight Start Date: 11/1/2016 05:00 AM

Vendor: WPWX-FM

Flight End Date: 11/3/2016 12:00 AM

Buyer: Survey: Sep16 MSA CustRadio Black Robin Osterhout

Separation between spots: 30

Market:

Chicago

Hammond, IN 46324

Contact: Ruben Cornejo (LSM)

Phone: 703-272-7300 Fairfax, VA 22030 Suite 505

Phone: 219-933-4455 Fax: 219-933-0323

Form at: Mainstream Urban

Discla		12 10	No Pro
Disclaimer:	Total Cost:	MTuVVThF 6:00a- 9:00a MTuVVThF 9:00a- 3:00p MTuVVThF 3:00p- 7:00p	Daypart Program <-FM
		PM D	Daypart Code
	\$2,100.00	\$125.00 \$100.00 \$150.00	Daypart STN Code Gross
	Total spots:	60	Days Dur
	o	222	Tue 1
	S)	122	Tue Wed Thu
	6	222	hu
Signature:	17 17	n o o	Total

WSRB Radio 6336 Calumet Avenue Hammond, IN 46324 219-933-4455

Client:

DUCKWORTH FOR U.S SENATE

Order #:

2830-00003

Description:

DUCKWORTH FOR SENATE 10/18-24/2016 RADIO AA 10/14/2016

Date Entered: P.O.#:

2670

Salesperson:

HAILE, CHERYL

Invoice Frequency: Billed at end of Media Month, Sorted by Date Phone/Fax:

703-272-7300

SCREEN STRATEGIES MEDIA Attn: CAROLINE 11150FAIRFAX BLVD SUITE 505 FAIRFAX, VA 22030

On-Air Schedule

St	art Date	End Date	Station	Scheduled '	Γim	e/Event	Repeated	Length	Qty	Rate	Total	M	Tu	117	TI	г	0	-
	10/18/2016	10/21/2016	WSRB-FM	09:00:00a	to	10:00:00a	Weekly	1:00	8	75.00	600.00	<u>M</u>	Tu 2	W	Th	F	Sa	Sı
	10/18/2016	10/21/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	12	50.00	600.00	0	3	3	2	3	0	
	10/18/2016	10/21/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	12	75.00	900.00	0	3	3	3	3	0	(
	10/22/2016	10/22/2016	WSRB-FM	06:00:00a	to	10:00:00a	Weekly	1:00	2	50.00	100.00	0	0	0	0	0	2	
	10/22/2016	10/22/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	2	50.00	100.00	0	0	0	0	0	2	
	10/22/2016	10/22/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	3	50.00	150.00	0	0	0	0	0	3	- 5
	10/23/2016	10/23/2016	WSRB-FM	06:00:00a	to	10:00:00a	Weekly	1:00	2	50.00	100.00	0	0	0	0	0	0	
	10/23/2016	10/23/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	2	50.00	100.00	0	0	0	0	0	0	
	10/23/2016	10/23/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	3	50.00	150.00	0	0	0	0	0	0	
)	10/24/2016	10/24/2016	WSRB-FM	09:00:00a	to	10:00:00a	Weekly	1:00	2	75.00	150.00	2	0	0	0	0	0	
	10/24/2016	10/24/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	3	50.00	150.00	3	0	0	0	0	0	(
2	10/24/2016	10/24/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	3	75.00	225.00	3	0	0	0	0	0	(

Order Start Date: 10/18/2016

Order End Date: 10/24/2016

Spots: 54

Total Charges:

\$3,325.00

Combined Discounts:

\$498.75

Total Net:

\$2,826.25

Projected Media Month Billing	Totals for DUCKWORTH FOR U.S SENATE / 2830-00003 :
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October

2016

Spot Count 54 Gross Billing \$3,325.00

Combined Disc.

\$498.75

Net Billing \$2,826.25

Confirmed & Accepted for WSRB Radio By:

Accepted for SCREEN STRATEGIES MEDIA By:

Please Sign and Return One Copy

Type of Order
Sew Order

Supercades Previous
Add To
Cancel
Agency Bill Payer Jan WSRB-FM/SOUL 106 Broadcast+ Web Purchase Order Feb 10A 3P 6A 10A 9A JOA JOAN 3P 3P DATPART 10A 3P 7P ALI SPOTS MUST HAVE A 30 MINUTE SEPARATION
'Pique indicate any changes to confacthecount information in the notes section
'Pique indicate any changes to confacthecount information in the notes section 10A 3P 7P Mar 10A 3P 32 Category of Sate
Direct
Direct
Marional
National
Productat
Projectal
Trade w w (1st time adv. Or no air for entire year) NEW BUSINESS w WN Descr. Of Citient
D. LiquentBeer
D. Record Company
D. Club
C. Code 3
D. Code 3
D. Gospel Spots w w NTR Categories

NTR Revenue Station Concert

ITR Revenue Event

NTR Revenue Van Hit

NTR Revenue Remote

NTR Otter

NTR Cher Aug w w N WNN Contract #
Account #
Agency#
Station
Flight Dakes 3,325 w NN Web Categories

D WEB Revenue

WEB Expense S X33M w N 2 w 2 2 2 12 WSRB-FM 10/18-10/24 10/13/2016 WEB Barrear

WEB Eblast

WEB Video Streaming

WEB Online Promotion

WEB Streaming Commercials

TEXT REVENUE 10/18 10/21 60
10/18 10/21 60
10/10/18 10/21 60
10/10/18 10/21 60
10/22 10/22 60
10/22 10/22 60
10/23 10/23 60
10/23 10/23 60
10/24 10/24 60
10/24 10/24 60 TEXT EXPENSE 10/24 10/24 60 \$3,325 # Broadcasts 54 II ELECTRONIC INVOICE 75 50 75 50 RATE 50 75 50 50 50 75 0 \$600 \$100 \$100 \$150 \$150 TOTALS \$150 \$150 \$150 \$225 TO TO CART 8 Competing Products POLITICAL US SENATE Product Name
2670

Estimate Number 2670

Log As DUCKWORTH FOR SENATE 19/15-24/2015 RADIO AA PRODUCT ANNTHE DUCKWORTH FOR U.S. SENATE
Address
CitySubsZip
Contact
Phone 703-272-7300
Fax
Assess SCREEN STRATEGIES MEDIA
Address 11150 FAIRPFAX BLVD, SUITE 505 Surfacement CHERYL HAILE SCREEN STRATEGIES MEDIA 11150 FAIRFAX BLVD, SUITE 505 FAIRFAX, VA 22030 ROBIN OSTERHOUT \$3,325

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Buy Detail Report

Revision #:

Send Billing To: Screen Strategles Media

Date: 10/11/2016

Media: Client Market: Product: Chicago General Radio Duckworth for U.S. Senate

> Description: Duckworth for Senate 10/18-24/2016 Radio AA 6336 Calumet Avenue Estimate: 2670

Flight Start Date: 10/18/2016 05:00 AM

Flight End Date: 10/24/2016 12:00 AM

Buyer: Survey: Sep16 MSA CustRadio Black Robin Osterhout

...

Separation between spots:

30

Vendor: WSRB-FM

Hammond, IN 46324

Phone: 703-272-7300 Fairfax, VA 22030 Suite 505 11150 Fairfax Blvd

Phone: 312-649-2420

Fax: N/A

Format: Urban/Talk

			49	48	47	46	45	44	43	42	44	WSR	No E
	Total Cost:		Su 3:00p-7:00p	Su 10:00a- 3:00p	Su 6:00a-10:00a	Sa 3:00p- 7:00p	Sa 10:00a- 3:00p	Sa 6:00a-10:00a	MTuWThF 3:00p-7:00p	MTuWThF 10:00a-3:00p	MTuWThF 9:00a-10:00a	VSRB-FM	Program
	40		U3	U2	<u>-</u>	S3	S2	Si	PM	MD	MA		Code
	\$3,325.00		\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$75.00	\$50.00	\$75.00		Gross
		Total Spots:	60	60	60	60	60	60	60	60	60		Days Dur
		00							3	w	2		Tue Wed Thu 10/18 10/19 10/20
		00							ω	ω	2		Wed 10/19
		8							w	ω	2		Thu 10/20 1
		8							ω	ω	2		Fri 0/21 1
		7 7 8	ω	N	N	သ	2	2	ω	w	2		Fri Sat Sun Mon 10/21 10/22 10/23 10/24
)												The second secon	
	2 2	54	ω	2	N	ω	2	2	15	15	10	- STOWNER ST. TO STORY THE	Total Spots

Disclaimer:

Signature:

Duckworth for U.S. Senate



Station

WSRB-FM

Market

Chicago

Flight Dates 10/18/2016 - 10/24/2016 Revised (Est. 2670)

Buyer

Robin Osterhout

Email Phone Robin@screenstrategies.com

703-272-7300

Program Name	DP	Days Length	Rate	Tue 10/18	Wed 10/19	Thu 10/20	Fri 10/21	Sat 10/22	Sun 10/23	Mon 10/24	Total
9:00 AM - 10:00 AM	AM	M-F 60	\$75.00 \$750.00	2	2	2	2			2	10
10:00 AM - 3:00 PM	MD	M-F 60	\$50.00 \$750.00	3	3	3	3	18		3	15
3:00 PM - 7:00 PM	РМ	M-F 60	\$75.00 \$1,125.00	3	3	3	3			3	15
6:00 AM - 10:00 AM	S1	Sa 60	\$50.00 \$100.00					2			2
10:00 AM - 3:00 PM	S2	Sa 60	\$50.00 \$100.00					2			2
3:00 PM - 7:00 PM	S3	Sa 60	\$50.00 \$150.00				j	3			3
6:00 AM - 10:00 AM	U1	Su 60	\$50.00 \$100.00						2		2
10:00 AM - 3:00 PM	U2	Su 60	\$50.00 \$100.00						2		2
3:00 PM - 7:00 PM	U3	Su 60	\$50.00 \$150.00						3		3
Station Totals			\$3,325.00	8	8	8	8	7	7	8	54

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: wsrb-fm	Date: 10/11/2016
I, Screen Strategies Media	
being/on behalf of: Tammy Duckworth	
a legally qualified candidate of the Democratic	
political party for the office of:	
in the	
election to be held on:	
do hereby request station time as follows:	

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	See	Sc	hedule		

Attach proposed schedule with charges (if available): \$2,826.25

NAB Form PB-18 Candidates

I represent that the payment for the above described broadcast time has been furnished by

Tammy for Illinois

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is: Keith Lowey

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates)

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/11/2016	1/h Ost	7
Date	Signature	
To Be Si	gned By Station Representative	
Accepted	☐ Accepted in Part	☐ Rejected
Signature	Printed Name	Title ASS ST

Crawford Broadcasting POWER 92.3 FM

142 East Ontario Suite 1400 Chicago, IL 60611



WSRB-FM Political NET Rates 9/9/16 - 11/8/16

AGENCY:

Chicago Political

PH:

312-649-2420

AIR DATES: 9/9/16 - 11/8/16

REP:

PH / FX: 312-642-0728

ON-AIR HOST	Pre-empt	ble Rate	LENGTH		Non P	re-emptib	0.0	ator			I ANTINIA NO.
	START	END	LENGTH			TO CHIPCID	T R	Tes	_		COMMENT
M-ETT DE	C STATE OF THE	100 M	:60	30 30	:60	:30 - *	Sections				
A (2) 1988 (A) 1889 (1000	7 P.		THE RESERVE	400	100		8 200		#16 \$2,000	AND THE RESERVE OF THE
								-		-	336
Music Marathon	9a	10a	\$13.00	\$13.00	\$75.00	\$60.00					T
Sundance	10a	3pm	\$4.00	\$4.00	\$50.00	\$42.00		+-			
Mike Love	3p	7p	\$13.00	\$13.00	\$75.00	\$65.00		_	_		
DJ Lil Jon	7p	12m	\$4.00	\$4.00	\$40.00	\$35.00		+			
Overnights	12a	5a	\$5.00	\$5.00	\$10.00			+			
WEEKENDS	AL SHIPE	District Control	Photo Consultation	200	STORING THE PLANTS IN	\$10.00					
- In the Company of t				Committee of the Commit	The same of the sa	7 5 5	-			200	2. 产业数据
Music Various	6a '	10a	\$8.00	\$8.00	\$50.00	640.00		-			
Music Various	10a	3р	\$8.00	\$8.00		\$42.00		-			
Music Various	3p	7p	\$8.00	\$8.00	\$50.00	\$42.00		_			
Music Various	7p	12m	\$8.00		\$50.00	\$42.00					
Music Various	12m	5a		\$ 8.00	\$50.00	\$42.00					
ease Note Thes			\$5.00	\$5.00	\$10.00	\$10.00				F	

Please Note These Important Comments:

Political Notes:

- -- ALL SPOTS MUST BE DELIVERED TO THE STATION PREPRODUCED.
- -- MAXIMUM NUMBER OF SPOTS PURCHASED: 2 PER HOUR
- --ALL ORDERS MUST BE PREPAID IN ADVANCE OF START DATE
- -- TRAFFIC DEADLINES (TIME ORDER/SPOTS MUST BE IN TRAFFIC DEPARTMENT'S POSSESSION) M-TH 1P, FRIDAY 12P

THANK YOU FOR YOUR SUPPORT / WE APPRECIATE YOUR BUSINESS!

WSRB Radio 6336 Calumet Avenue Hammond, IN 46324 219-933-4455

Client:

DUCKWORTH FOR U.S SENATE

Order #:

2830-00005

Description: DUCKWORTH FOR SENATE 10/25-10/31/2016 RADIO A

Date Entered: 10/24/2016

P.O.#:

2819

Salesperson: HAILE, CHERYL

Invoice Frequency: Billed at end of Media Month, Sorted by Date

Phone/Fax:

703-272-7300

SCREEN STRATEGIES MEDIA Attn: CAROLINE 11150FAIRFAX BLVD SUITE 505 FAIRFAX, VA 22030

On-Air	Sch	edule
--------	-----	-------

5	Start Date	End Date	Station	Scheduled	Tim	e/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	E	Sa	c.,
1	10/25/2016	10/28/2016	WSRB-FM	09:00:00a	to	10:00:00a	Weekly	1:00	8	75.00	600.00	0	2	2	2	2	0	Su 0
2	10/25/2016	10/28/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	8	50.00	400.00	0	2	2	2	2	0	0
3	10/25/2016	10/28/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	8	75.00	600.00	0	2	2	2	2	0	0
4	10/29/2016	10/29/2016	WSRB-FM	06:00:00a	to	10:00:00a	Weekly	1:00	1	50.00	50.00	0	0	0	0	0	1	0
5	10/29/2016	10/29/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	1	50.00	50.00	0	0	0	0	0	1	0
6	10/29/2016	10/29/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	1	50.00	50.00	0	0	0	0	0	1	0
7	10/30/2016	10/30/2016	WSRB-FM	06:00:00a	to	10:00:00a	Weekly	1:00	1	50.00	50.00	0	0	0	0	0	0	1
8	10/30/2016	10/30/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	1	50.00	50.00	0	0	0	0	0	0	1
9	10/30/2016	10/30/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	1	50.00	50.00	0	0	0	0	0	0	1
10	10/31/2016	10/31/2016	WSRB-FM	09:00:00a	to	10:00:00a	Weekly	1:00	2	75.00	150.00	2	0	0	0	0	0	0
11	10/31/2016	10/31/2016	WSRB-FM	10:00:00a	to	03:00:00p	Weekly	1:00	2	50.00	100.00	2	0	0	0	0	0	0
12	10/31/2016	10/31/2016	WSRB-FM	03:00:00p	to	07:00:00p	Weekly	1:00	2	75.00	150.00	2	0	0	0	0	0	0
																-	-	-

Order Start Date: 10/25/2016

Order End Date: 10/31/2016

Spots: 36

Total Charges:

\$2,300.00

Combined Discounts:

\$345.00

Total Net:

\$1,955.00

	Projected Media Mon	th Billing Totals for DUCKWOR	TH FOR U.S SENATE	/ 2830-00005 :	
		Spot Count	Gross Billing	Combined Disc.	Net Billing
October	2016	30	\$1,900.00	\$285.00	\$1,615.00
Novemb	er 2016	6	\$400.00	\$60.00	\$340.00

Confirmed & Accepted for WSRB Radio By:

Accepted for SCREEN STRATEGIES MEDIA By:

Please Sign and Return One Copy

WSRB-FM/SOUL 106
Broadcast + Web Purchase Order C.B.S.I.

□ NEW BUSINESS

New Order

| Supercedes Previous

Category of Sale
Direct
Agency
National

Descr. Of Client

□ Liquo#Beer
□ Record Company
□ Ctub
□ Code 9
□ Code 3
□ Gospel Spots

 NTR Revenue Van Hit
 NTR Revenue Remote
 NTR Other □ NTR Expense/ Non-Com

NTR Revenue Station Concert
 NTR Revenue Event

 Cancel
 Agency Bill Payer Add To

ALL SPOTS NUST HAVE A 30 MINUTE SEPARATION

Please indicate any changes to contactaccount information in the notes section

E VSRB

(1st time adv. Or no air for entire year)

Date
Contract #
Account #
Agency#
Station
Flight Dates

10/25-10/31 WSRB-FM

10/24/2016

NTR Categories

Web Categories

WEB Revenue

WEB Expense

WEB Banner
WEB Living
WEB Video Streaming
WEB Online Promotion
WEB Streaming Commercials
TEXT REVENUE

ELECTRONIC INVOICE

Agency SCREEN STRATEGIES MEDIA
Address 11150 FAIRFAX BLVD, SUITE 505
City/StakeZip FAIRFAX, VA 22030
Buyer ROBIN OSTERHOUT

City/State/Zip
Contact
Phone 703-272-7300

Advertiser DUCKWORTH FOR U.S. SENATE

TEXT EXPENSE

Competing Products POLITICAL US SENATE Estimate Number 2819

Log As DUCKWORTH FOR SENATE 10/25-10/31/2016 RADIO A

Pachage Program
Sajes Person CHERYL HAILE

L		Jan		15	ž	13	12	=	10								2		(
		Feb	1000000				32	AUL	AV	2 2	ANT ANT	100	30	20 1	1 0	2 1	NOT TO	A VA	Start
		Mar					41	35	AUL	31	30	WOT	1/2	300	AUL	100	300	AUL	bart End
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	Aug															2	2	2	PATTERON
	Sep												1	1	1				s
2,300	Oct									1	1	1							s
	Nov		Ī				2	2	2	1	1	1	1	1	1	8	8	8	# SPOT
	Dec																		
							P	Q	رو		_	-	april 10 miles	_	_	X	000	00	FLIGHT
\$2,300	Total						10/31	10/31 10/31 60	10/31 10/31 60	10/30	10/30	10/30	10/29	10/29	10/29	10/25	10/25	10/25	Start
00	al le						10/31 10/31 60	10/31	10/31	10/30 10/30 60	10/30 10/30 60	10/30 10/30 60	10/29 10/29 60	10/29 10/29 60	10/29 10/29 60	10/25 10/28 60	10/25 10/28 60	10/25 10/28 60	DATES
36	# Broadcasts		-	-	-		60	60	60	60	60	60	60	60	60	60	60	60	HEMBIH
01	casts			1	-		75	50	75	50	50	50	50	50	50	75	50	75	RATE
							\$150	\$100	\$150	\$50	\$50	\$50	\$50	\$50	\$50	\$600	\$400	\$600	TOTALS
	Ave Rates				+	-													CART# PRODUCT
	tates																		PRODUCT
006 63	Total																		EXTRA COMMENTS



Buy Detail Report

Revision #:

Send Billing To: Screen Strategies Media

11150 Fairfax Blvd

Date: 10/21/2016

Media: Client: Varket: roduct: Chicago Radio General Duckworth for U.S. Senate

separation between spots:

30

Buyer: Survey:

Robin Osterhout

Sep16 MSA CustRadio Black

Flight End Date: Flight Start Date:

10/31/2016 12:00 AM 10/25/2016 05:00 AM

Description: Duckworth for Senate 10/25-31/2016 Radio AA Estimate: 2819

Vendor: WSRB-FM

6336 Calumet Avenue

Hammond, IN 46324

Phone: 703-272-7300 Fairfax, VA 22030 Suite 505

Phone: 312-649-2420

Fax: N/A

Format: Urban/Talk

Day part Program Day part Code STN Days Tue Wed Thu Fri Sat Sun Dur Sun Sun Dur Tue Wed Thu Fri Sat Sun Dur Sun	Day part Code STN Days Tue Wed Thu Fuzz 10/25 10/25 10/27 10/75 Tue Wed Thu Fuzz 10/27 10/75 Tue Wed Thu Fuzz 10/25 10/27 10/75 Tue Wed Thu Fuzz 10/25 10/25 10/27 10/75 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 10/25 Tue Wed Thu Fuzz 10/25 10/25 Fuzz 10/25 10/25 10/25 Fuzz 10/25 10/25 10/25 Fuzz 10/25 10/25
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	1 1
W W =	n Mon to 10/31 2 2 3 6

Disclaimer:

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and	d Location:	immy Duckworth Ididate of the Democratic Office of: U.S. Senate Ition time as follows:		10/21/2016	
I, Screen Strate	gies Media			. A.	
being/on beh	nalf of:	ckworth			
political part	y for the office o	of: U.S. Senate			
election to b	e held on:	016			
do hereby re	quest station tin	ne as follows	s:		
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available): \$1,955.00

I represent that the payment for the above described broadcast time has been furnished by:

Tammy for Illinois

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is: Keith Lowey

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/11/2016	1/h Oxt
Date	Signature
То Ве	Signed By Station Representative
Signature	Accepted in Part Rejected
Signature	Printed Name Title

WPWX Radio 6336 Calumet Avenue Hammond, IN 46324 219-933-4455

Client:

DUCKWORTH FOR U.S SENATE

Order #: Description: 2830-00002

DUCKWORTH FOR SENATE 10/18-24/2016 RADIO

Date Entered: 10/14/2016

P.O.#:

2670

Salesperson:

HAILE, CHERYL

Invoice Frequency: Billed at end of Media Month, Sorted by Date

Phone/Fax:

703-272-7300

SCREEN STRATEGIES MEDIA Attn: CAROLINE 11150FAIRFAX BLVD SUITE 505 FAIRFAX, VA 22030

On-Air	Sche	dule
--------	------	------

5	Start Date	End Date	Station	Scheduled	Tim	e/Event	Repeated	Length	Oty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1	10/18/2016	10/21/2016	WPWX-FM	06:00:00a	to	09:00:00a	Weekly	1:00	12	125.00	1500.00	0	3	3	3	3	0	0
2	10/18/2016	10/21/2016	WPWX-FM	09:00:00a	to	03:00:00p	Weekly	1:00	8	100.00	800.00	0	2	2	2	2	0	0
3	10/18/2016	10/21/2016	WPWX-FM	03:00:00p	to	07:00:00p	Weekly	1:00	12	150.00	1800.00	0	3	3	3	3	0	0
4	10/22/2016	10/22/2016	WPWX-FM	06:00:00a	to	10:00:00a	Weekly	1:00	2	65.00	130.00	0	0	0	0	0	2	0
5	10/22/2016	10/22/2016	WPWX-FM	10:00:00a	to	03:00:00p	Weekly	1:00	2	65,00	130.00	0	0	0	0	0	2	0
6	10/22/2016	10/22/2016	WPWX-FM	03:00:00p	to	07:00:00p	Weekly	1:00	3	75.00	225.00	0	0	0	0	0	3	0
7	10/23/2016	10/23/2016	WPWX-FM	06:00:00a	to	10:00:00a	Weekly	1:00	2	50.00	100.00	0	0	0	0	0	0	2
8	10/23/2016	10/23/2016	WPWX-FM	10:00:00a	to	03:00:00p	Weekly	1:00	2	50.00	100.00	0	0	0	0	0	0	2
9	10/23/2016	10/23/2016	WPWX-FM	03:00:00p	to	07:00:00p	Weekly	1:00	3	75.00	225.00	0	0	0	0	0	0	3
10	10/24/2016	10/24/2016	WPWX-FM	06:00:00a	to	09:00:00a	Weekly	1:00	3	125.00	375.00	3	0	0	0	0	0	0
11	10/24/2016	10/24/2016	WPWX-FM	09:00:00a	to	03:00:00p	Weekly	1:00	2	100.00	200.00	2	0	0	0	0	0	
12	10/24/2016	10/24/2016	WPWX-FM	03:00:00p	to	07:00:00p	Weekly	1:00	3	150.00	450.00	3	0	0	0	0	0	0
							Carlo Control			C. (1) (1) (1) (1)	.50.00	0	0	0	J	U	0	U

Order Start Date: 10/18/2016

Order End Date: 10/24/2016

Spots: 54

Total Charges:

\$6,035.00

Combined Discounts:

\$905.25

Total Net:

\$5,129.75

Projected Media Month Billing Totals for DUCKWORTH FOR U.S SENATE / 2830-00002 :

October

2016

Spot Count

54

Gross Billing \$6,035.00

Combined Disc.

\$905.25

Net Billing \$5,129.75

Confirmed & Accepted for WPWX Radio By:

Accepted for SCREEN STRATEGIES MEDIA By:

Please Sign and Return One Copy

C.B.S.I. Broadcast + Web Purchase Order WPWX

O NEW BUSINESS

Account #
Agency#
Station
Flight Dates

10/13/2016

City/State/Zip

Advertiser DUCKWORTH FOR U.S. SENATE

Add To Agency Bill Payer ype of Order Mcw Order Category of Sale

Direct

Agency

National (1st time adv. Or no air for entire year) Code 9 ☐ Liquor/Beer ☐ Record Company ☐ Gospel Spots Descr. Of Client ☐ NTR Revenue Remote
☐ NTR Other
☐ NTR Expense/ Non-Com NTR Revenue Van Hit □ NTR Revenue Event □ NTR Revenue Station Concert Web Categories

WEB Revenue
WEB Expense 10/18-10/24 WEB Bawner
WEB Eblast
WEB Video Streaming
WEB Online Promotion
WEB Streaming Commercials WPWX □ ELECTRONIC INVOICE Agency SCREEN STRATEGIES MEDIA
Address 11150 FAIRFAX BLVD, SUITE 505
CIty/State/Zip FAIRFAX, VA 22030
Buyer ROBIN OSTERHOUT
Product Name Agena Number 2670 Log As DUCKWORTH FOR SENATE 1018-24/2016 RADIO P Phone 703-272-7300

O TEXT EXPENSE I TEXT REVENUE

SUFFIX

DAYPART

BROADCAST PATTERN

6**A** 9A

10A

64

10A

3P

7P 9A 312

ω N w

ω N WE

ω N ω

12

12

FLIGHT

DATES

8

1WK 10/18 10/21 60 1WK 10/18 10/21 60 1WK 10/18 10/21 60 1WK 10/18 10/21 60

125

NN ω

WN N N

10A

32

6A 3P

10A

7P 32

32

ω N 2

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1WK 10/24 10/24 60

150 100 125

1WK 10/24 10/24 60 1WK 10/24 10/24 60 1WK 10/23 10/23 60 N N

1WK 10/23 10/23 60

50 50

75

1WK 10/22 10/22 60 1WK 10/23 10/23 60 IWK 10/22 10/22 60 1WK 10/22 10/22

> 75 65 65

60

150 100

3P

ω N

9A 6A

31 9A 7P

Feb

6,035

\$6,035

54

\$6,035 Total

Nov

O de

(ILSM)

ALL SPOTS MUST HAVE A 30 MINUTE SEPARATION

*Please Indicate any changes to contact/secount information in the notes section

(000)

Competing Products POLITICAL US SENATE

CHERYL HAI					-	-	-	_							0	
PRODUCT PRODUCT		\$450	\$200	\$375	\$225	\$100	\$100	\$225	\$130	\$130	\$1,800	\$800	\$1,500	TOTALS	1	7
CHERYL HAI	-													CART #		
CHERYL HAI														PRODUCT		Sales Person
														EXTRA COMMENTS		" CHERYL HAILE



Buy Detail Report

Revision #:

Send Billing To: Screen Strategies Media

Date: 10/11/2016

Client: Media: Duckworth for U.S. Senate Radio

Market: Product: Chicago General

Separation between spots:

30

Estimate: 2670

Flight Start Date: 10/18/2016

Description: Duckworth for Senate 10/18-24/2016 Radio AA

Vendor: WPWX-FM

6336 Calumet Avenue

Contact: Ruben Cornejo (LSM) Hammond, IN 46324

Phone: 703-272-7300 Fairfax, VA 22030 Suite 505 11150 Fairfax Blvd

Buyer: Robin Osterhout Survey:

Flight End Date: 10/24/2016 12:00 AM 05:00 AM

Sep16 MSA CustRadio Black

Phone: 219-933-4455

Fax: 219-933-0323

Format: Mainstream Urban

Disclaimer:

Signature: _

Duckworth for U.S. Senate



Station

WPWX-FM

Market

Chicago

Flight Dates 10/18/2016 - 10/24/2016 Revised (Est. 2670)

Buyer

Robin Osterhout

Email

Robin@screenstrategies.com

Phone

703-272-7300

Program Name	DP	Days Length	Rate	Tue 10/18	Wed 10/19	Thu 10/20	Fri 10/21	Sat 10/22	Sun 10/23	Mon 10/24	Total
6:00 AM - 9:00 AM	AM	M-F 60	\$125.00 \$1,875.00	3	3	3	3	Territoria (1987)	The second secon	3	15
9:00 AM - 3:00 PM	MD	M-F 60	\$100.00 \$1,000.00	2	2	2	2			2	10
3:00 PM - 7:00 PM	РМ	M-F 60	\$150.00 \$2,250.00	3	3	3	3			3	15
6:00 AM - 10:00 AM	S1	Sa 60	\$65.00 \$130.00					2			2
10:00 AM - 3:00 PM	S2	Sa 60	\$65.00 \$130.00					2			2
3:00 PM - 7:00 PM	S3	Sa 60	\$75.00 \$225.00					3			3
6:00 AM - 10:00 AM	U1	Su 60	\$50.00 \$100.00						2		2
10:00 AM - 3:00 PM	U2	Su 60	\$50.00 \$100.00						2		2
3:00 PM - 7:00 PM	U3	Su 60	\$75.00 \$225.00						3		3
Station Totals			\$6,035.00	8	8	8	8	7	7	8	54

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: WPWX-FM	Date: 10/11/2016
I, Screen Strategies Media	
being/on behalf of:	
a legally qualified candidate of the	
political party for the office of:	
in the General	
election to be held on:	
do hereby request station time as follows:	

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	'Number of Weeks
	See	Ich	edule		

Attach proposed schedule with charges (if available): \$5,129.75

I represent that the payment for the above described broadcast time has been furnished by:

Tammy for Illinois

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is: Keith Lowey

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/11/2016	1/4 Ost
Date	Signature
То Ве	Signed By Station Representative
Aecepted	Accepted in Part Rejected
Signature	Printed Name Title

142 East Ontario Suite 1400 Chicago, IL 60611



WPWX-FM Political NET Rates 9/9/16 - 11/8/16

AGENCY:

Chicago Political

PH:

312-649-2420

AIR DATES: 9/9/16 - 11/8/16

REP:

PH / FX: 312-642-0728

ON-AIR HOST	DAYP	ART	LENGTH		DAYS OF TH	E WEEK	M-Sun		COMMENT
	START	END	Pre-emptible	Rates	Non Pre-		Rates		COMMENT
M-F			:60	:30	:60	:30	Rates		21890 Phys. (b) 75
Rickey Smiley Show	5am	6a	\$4.00	\$4.00	.00	.00		(Comment)	CARRIE N
Rickey Smiley Show	6am	9a	\$17.00	\$17.00	\$125.00	\$85.00			
Maha	9a	3р	\$11.00	\$11.00	\$100.00	\$85.00		-	
Shagg	3р	7p	\$17.00	\$17.00	\$150.00	\$125.00			
DJ Nehpets	7p	12m	\$11.00	\$11.00	\$85.00	\$70.00			
Overnights	12a	5a	\$5.00	\$5.00	\$10.00	\$10.00			
SATURDAY		T. TRACE	To Francis	\$0.00	\$10.00	\$10.00	SOLUTION .		
Music Various	6a	10a	\$4.00	\$4.00	\$65.00	650.00		- No. 1	
Music Various	10a	3р	\$4.00	\$4.00		\$50.00		FINE STATE	
Music Various	3р	7p	\$4.00	\$4.00	\$65.00	\$50.00			
Music Various	7p	12m	\$4.00	\$4.00	\$75.00	\$60.00			
Overnights	12a	5a	\$5.00	\$4.00	\$50.00	\$40.00		_	
SUNDAY	2-02		St. St. St. St.	74.00	\$10.00	\$10.00	-		
Music Various	6a	10a	\$4.00	\$4.00		Course !	The	2000	With the same of t
Music Various	10a	3p	\$4.00	\$4.00	\$50.00	\$40.00	100		
Music Various	3p	7p	\$4.00	\$4.00	\$50.00	\$40.00			
Music Various	7p	12m			\$75.00	\$60.00			
Overnights	12a	5a	\$4.00	\$4.00	\$50.00	\$40.00			
lease Note The			\$5.00	\$4.00	\$10.00	\$10.00			

Political Notes:

- --ALL SPOTS MUST BE DELIVERED TO THE STATION PREPRODUCED.
- --MAXIMUM NUMBER OF SPOTS PURCHASED: 2 PER HOUR
- --ALL ORDERS MUST BE PREPAID IN ADVANCE OF START DATE
- --TRAFFIC DEADLINES (TIME ORDER/SPOTS MUST BE IN TRAFFIC DEPARTMENT'S POSSESSION) M-TH 1P, FRIDAY 12P

PORT / WE APPRECIATE YOUR BUSINESS!

WPWX Radio 6336 Calumet Avenue Hammond, IN 46324 219-933-4455

Client:

DUCKWORTH FOR U.S SENATE

Order #: Description: 2830-00004

DUCKWORTH FOR SENATE 10/25-10/31/2016 RADIO

Date Entered:

10/24/2016

P.O.#:

2819 HAILE, CHERYL

Salesperson:

Invoice Frequency: Billed at end of Media Month, Sorted by Date

Phone/Fax:

703-272-7300

SCREEN STRATEGIES MEDIA Attn: CAROLINE 11150FAIRFAX BLVD SUITE 505 FAIRFAX, VA 22030

On-Air Schedule

-	Start Date	End Date	Station	Scheduled	Tim	e/Event	Repeated	Length	Otv	Data	T		_	NUB U	Ta 2000			
	10/25/2016	10/28/2016	WPWX-FM	06:00:00a	to	09:00:00a	Weekly	The state of the s	Oty	Rate	Total	M	Tu	W	Th	E	Sa	Su
	10/25/2016	10/28/2016	WPWX-FM	09:00:00a	501	03:00:00p	400 800	1:00	8	125.00	1000.00	0	2	2	2	2	0	
	10/25/2016	10/28/2016	WPWX-FM	03:00:00p		200000000000000000000000000000000000000	Weekly	1:00	8	100.00	800.00	0	2	2	2	2	0	
	10/00/0010	The Mark Control of the Control of t		03.00.00р	to	07:00:00p	Weekly	1:00	8	150.00	1200.00	0	2	2	2	2	0	
	10/29/2016	10/29/2016	WPWX-FM	06:00:00a	to	10:00:00a	Weekly	1:00	1	65.00	65.00	0	0	0	0	0	1	
	10/29/2016	10/29/2016	WPWX-FM	10:00:00a	to	03:00:00p	Weekly	1:00	2	65.00	130.00	0	0	0	0	0	2	
	10/29/2016	10/29/2016	WPWX-FM	03:00:00p	to	07:00:00p	Weekly	1:00	1	75.00	75.00	0	37	8		550		
	10/30/2016	10/30/2016	WPWX-FM	06:00:00a	to	10:00:00a	Weekly	1:00	- 1	50.00			0	0	0	0	1	
	10/30/2016	10/30/2016	WPWX-FM	10:00:00a	to	03:00:00p	Weekly	1:00		00000000000	50.00	0	0	0	0	0	0	
	10/30/2016	10/30/2016	WPWX-FM	03:00:00p	to	07:00:00p	1.500 HOLLS		1	50.00	50.00	0	0	0	0	0	0	
)	10/31/2016	10/21/2010		500000000000000000000000000000000000000	10	STANDARD CONTRACTOR OF	Weekly	1:00	1	75.00	75.00	0	0	0	0	0	0	
		10/31/2016	WPWX-FM	06:00:00a	to	09:00:00a	Weekly	1:00	2	125.00	250.00	2	0	0	0	0	0	
	10/31/2016	10/31/2016	WPWX-FM	09:00:00a	to	03:00:00p	Weekly	1:00	1	100.00	100.00	1	0	0	0	0	0	
	10/31/2016	10/31/2016	WPWX-FM	03:00:00p	to	07:00:00p	Weekly	1:00	2	150.00	300.00	2				0		
									-		500.00	2	0	0	0	0	0	- 1

Order Start Date: 10/25/2016

Order End Date: 10/31/2016

Spots: 36

Total Charges:

\$4,095.00

Combined Discounts:

\$97.50

\$614.25

Total Net:

\$3,480.75

\$552.50

	Projected Media Mon	th Billing Totals for DUCKWOR	TH FOR U.S SENATE	/ 2830-00004 :	
22.70		Spot Count	Gross Billing	Combined Disc.	Net Billing
October	2016	31	\$3,445.00	\$516.75	\$2,928.25
November	2016	5	\$650.00	\$97.50	\$552.50

Confirmed & Accepted for WPWX Radio By:

Accepted for SCREEN STRATEGIES MEDIA By:

C.B.S.I. WPWX Broadcast + Web Purchase Order

O NEW BUSINESS

(1st time adv. Or no air for entire year)



Account #
Agency#
Station Date Contract #

Flight Dates

10/24/2016 WPWX

Web Categories

WEB Revenue

WEB Expense 10/25-10/31 WEB Banner

WEB Eblast

WEB Video Streaming

WEB Online Promotion

WEB Streaming Commercials TEXT EXPENSE TEXT REVENUE

□ Add To
□ Cancel
□ Agency Bill Payer

Category of Sale
Direct
Aggrey
Rational
Projugical
Regional

LiquoriBeer
Record Company
Club
Code 9
Code 3
Gospel Spots

NTR Categories

NTR Revenue Station Concert

NTR Revenue Event

NTR Revenue Van Hit

NTR Revenue Remote

NTR Other

□ NTR Expense/ Non-Com

Descr. Of Client

Notes

ALL SPOTS MOST HAVE A 30 MINUTE SEPARATION

*Please indicate any changes to contact account information in the notes section

1.115

Competing Products POLITICAL US SENATE 10/28

Packago Program

Sales Person CHERYL HAILE

Product Name
Estimate Number 2819
Log As DUCKWORTH FOR SENATE 10/25-10/31/2016 RADI

□ ELECTRONIC INVOICE

Agency SCREEN STRATEGIES MEDIA
Address 11150 FAIRFAX BLVD, SUITE 505
CityStand/lip FAIRFAX, VA 22030

Buyer ROBIN OSTERHOUT

City/State/Zip
Contact
Phone 703-272-7300

Advertiser DUCKWORTH FOR U.S. SENATE

	Jan	15	14	13	12	=	10	ø	00	7	o	Ch	4	u	N	_	SUFFIX
	Feb				3P	9A	6A	3P	10A	6A	3P	10A	6A	3P	9A	6A	Start
	Mar				72	312	9A	72	3P	10A	7P	3P	10A	7₽	3P	9A	DAYPART art End
	Apr				2	1	2										×
	May													2	2	2	1
	June													N	N	N	W
	Jul													2	2	2	BROADCAST PATTERN
	Aug													2	2	2	PATTERN
	Sep										1	2	1				s
4,095	Oct							1	1	1							s
01	Nov				2	1	2	1	1	1	1	2	1	8	8	8	# SPOT
	Dec																
					1WK	1WK	1WK	1WK	1WK	1WK	1WK	1WK	1WK	1WK	1WK	1WK	FLIGHT
\$4,095	7				10/31	10/31	10/31	10/30	10/30	10/30	10/29	10/29	10/29	10/25	10/25	10/25	Start
095	Total				1WK 10/31 10/31	1WK 10/31 10/31 60	1WK 10/31 10/31 60	1WK 10/30 10/30 60	1WK 10/30 10/30 60	1WK 10/30 10/30 60	1WK 10/29 10/29 60	IWK 10/29 10/29 60	1WK 10/29 10/29 60	1WK 10/25 10/28 60	IWK 10/25 10/28 60	1WK 10/25 10/28 60	DATES End
3	# Broadcasts				60	-	60	60	60	60	60	60	60	60	3 60	8 60	LENGTH
36	dcasts				150	100	125	75	50	50	75	65	65	150	100	125	RATE
					\$300	\$100	\$250	\$75	\$50	\$50	\$75	\$130	\$65	150 \$1,200	\$800	125 \$1,000	TOTALS
	Av																CART #
	Ave Rates																PRODUCT
\$4																	EXTRA
\$4,095	Total																EXTRA COMMENTS



Buy Detail Report

Revision #:

Send Billing To: Screen Strategies Media

Suite 505 Fairfax, VA 22030

11150 Fairfax Blvd

Date: 10/21/2016

Client: Duckworth for U.S. Senate Estimate:

Media: Product: General Radio

Market: Chicago

Separation between spots: 30

Daypart ine No Program

2819

Description: Duckworth for Senate 10/25-31/2016 Radio AA

6336 Calumet Avenue

Vendor: WPWX-FM

05:00 AM

12:00 AM

Robin Osterhout Sep16 MSA CustRadio Black Flight End Date: Flight Start Date:

10/31/2016 10/25/2016

Buyer: Survey:

Hammond, IN 46324

Contact: Ruben Cornejo (LSM)

Phone: 703-272-7300

Phone: 219-933-4455 Fax: 219-933-0323

Format: Mainstream Urban

Daypart No Program	Daypart Code	STN Gross	Days Dur	Tue 10/25	Tue Wed Thu Fri Sat Sun Mon 10/25 10/26 10/27 10/28 10/29 10/30 10/31	Thu 10/27	Fri 10/28	Sat 10/29	Sun 10/30	Mon 10/31	Total Spots
/X-FM											
MTuWThF 6:00a- 9:00a	AM	\$125.00	60	2	N	N	v			s	;
MTuWThF 9:00a- 3:00p	MD	\$100.00	60	N	N	2	N I			- r	0 0
MTuWThF 3:00p-7:00p	PM	\$150.00	60	2	N	2	2 1			٧ -	, w
Sa 6:00a-10:00a	S1	\$65.00	60					_		1	10
Sa 10:00a- 3:00p	\$2	\$65.00	60					ν.)
Sa 3:00p-7:00p	S3	\$75.00	60					ا د			
Su 6:00a-10:00a	U1	\$50.00	60								
Su 10:00a- 3:00p	U2	\$50.00	60						٠.		
Su 3:00p-7:00p	U3	\$75.00	60						٠ ـ		.
Total Cost:	60	\$4,095.00	Total Spots:	O	6	6	6	4	ω	C ī	36 - 36 -

WPWX-FM
23 MTu
24 MTu
25 MTu
26 Sa (
27 Sa 1
28 Sa (
29 Su (
10 Su 1

Disclaimer:

Signature:

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and WSRB-FM	d Location:			Date:	10/21/2016
I, Screen Strate	egies Media				
	half of:	ckworth			·
a legally qua	llified candidate	of the Democ	ratic		,
political part	y for the office of	of: U.S. Senate			
in the Genera	I			×	
	e held on: 11/8/20			1.	
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available): \$1,955.00

Tammy for Illinois	ment for the above described broadcast time has been furnished
and you are authorized represent that this personauthorized committee/o	to announce the time as paid for by such person or entity. I on or entity is either a legally qualified candidate or an organization of the legally qualified candidate.
	rer of the candidate's authorized committee is:
to federal candidates). THIS STATION DOES	ed to me its political advertising policies, including: applicable discount, promotional and other sales practices (not applicable NOT DISCRIMINATION ON THE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.
	ned By Candidate or Authorized Committee
	1/1 1
10/11/2016 Date	Signature

Cheryl Haile

From:

Cheryl Haile <cherylhaile@wpwxsales.com>

Sent:

Tuesday, October 11, 2016 1:01 PM

To:

'Robin Osterhout'

Subject:

RE: Duckworth for U.S. Senate 10/18 - 10/24 order for WSRB-FM

Importance:

High

Also, on WSRB we only sell 9a-10a. the 6a-9a is syndicated and we are not allowed to sell those hours. I can only run 2 spots per hour 9a-10a regardless of the rate, so I recommend opening that daypart, it's the first to get bumped every week!

Sorry about that!!

Cheryl Roberts- Haile, Senior Account Executive
Mobile Technology Manager
WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford
142 E. Ontario, Suite 1400
Chicago, IL 60611
Direct 312-649-2436
Office 312-649-2420 ext. 141
Fax 312-642-0728

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- It takes 90 minutes for the average person to respond to an email. It takes 90 seconds for the average person to respond to a text. (Source CTIA.org)
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- 91% of all US citizens have their mobile device within reach 24/7. (Source: Morgan Stanley/MMA)

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https://www.youtube.com/watch?v=uR4mEkp bS4

http://www.power92chicago.com/2016/04/15/recap-power-92-3-anniversary-concert-best-moments/

From: Robin Osterhout [mailto:Robin@ScreenStrategies.com]

Sent: Tuesday, October 11, 2016 12:30 PM

To: Cheryl Roberts-Haile

Subject: RE: Duckworth for U.S. Senate 10/18 - 10/24 order for WSRB-FM

Ok – let me know, I'll revise rates where needed to clear and send you back revised orders.

Thanks Robin

Robin Osterhout Screen Strategies Media 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22030 703-272-7300

From: Cheryl Roberts-Haile [mailto:robertsc@wpwxsales.com]

Sent: Tuesday, October 11, 2016 1:28 PM

To: Robin Osterhout < Robin@ScreenStrategies.com>

Subject: RE: Duckworth for U.S. Senate 10/18 - 10/24 order for WSRB-FM

I think inventory is tight. I'm confirming which day parts.

Cheryl Roberts-Haile WPWX/WSRB/WYCA/WYRB 142 E. Ontario, Suite 1400 Chicago, IL 60611 Direct 312-649-2436 Office 312-649-2420 Fax 312-642-0728

On Oct 11, 2016, at 9:29 AM, Robin Osterhout < Robin@ScreenStrategies.com > wrote:

Thanks Cheryl, glad you received the orders.

Let me know if any changes are needed to clear on either WSRB or WPWX.

We will send payment tonight to your attention via UPS and email the NABs

I hope to have the spot later this week to forward, might be over the weekend or Monday AM at the latest.

Thanks

Robin

Robin Osterhout

Screen Strategies Media

11150 Fairfax Blvd, Suite 505

Fairfax, VA 22030

703-272-7300

From: Cheryl Roberts-Haile [mailto:robertsc@wpwxsales.com]

Sent: Tuesday, October 11, 2016 10:13 AM

To: Station Orders < stationorders@ScreenStrategies.com>

Cc: Cheryl Roberts-Haile < cherylhaile@wpwxsales.com; Robin Osterhout < Robin@ScreenStrategies.com

Subject: Re: Duckworth for U.S. Senate 10/18 - 10/24 order for WSRB-FM

Thank you!

Cheryl Roberts-Haile WPWX/WSRB/WYCA/WYRB 142 E. Ontario, Suite 1400 Chicago, IL 60611 Direct 312-649-2436 Office 312-649-2420 Fax 312-642-0728

On Oct 11, 2016, at 9:06 AM, stationorders@screenstrategies.com wrote:

Attached is an order for Duckworth for U.S. Senate, 10/18 - 10/24 for WSRB-FM

Please confirm receipt and let Robin Osterhout (<u>Robin@screenstrategies.com</u>) know as soon as possible if there are any revisions necessary in order to clear the schedule.

Let me know if you have questions,

Robin Osterhout

11150 Fairfax Blvd, Suite 505 Fairfax, VA 22031 703-272-7300



Cheryl Haile

From:

Cheryl Haile <cherylhaile@wpwxsales.com>

Sent:

Tuesday, October 11, 2016 1:50 PM

To:

'Robin Osterhout'

Subject:

RE: Duckworth for U.S. Senate 10/18 - 10/24 order for WSRB-FM

Wow! You are fast!!

THANK YOU!

Cheryl Roberts- Haile, Senior Account Executive
Mobile Technology Manager
WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford
142 E. Ontario, Suite 1400
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https://www.youtube.com/watch?v=uR4mEkp_bS4

From: Robin Osterhout [mailto:Robin@ScreenStrategies.com]

Sent: Tuesday, October 11, 2016 1:19 PM

To: Cheryl Haile

Subject: RE: Duckworth for U.S. Senate 10/18 - 10/24 order for WSRB-FM

Thank Cheryl

Sending revised orders now for WSRB, changed the rates to non-premptible. Changed the daypart to 9-10a and only put 2 spots there. Moved the extra one to 10a-3p Also sending a revised WPWX order with rates changed to nonpremptible.

Look for those shortly! Thanks Robin

Robin Osterhout Screen Strategies Media 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22030 703-272-7300

From: Cheryl Haile [mailto:cherylhaile@wpwxsales.com]

Sent: Tuesday, October 11, 2016 2:01 PM

To: Robin Osterhout < Robin@ScreenStrategies.com>

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To: Robin Osterhout < Robin@ScreenStrategies.com>

Subject: RE: Duckworth for U.S. Senate 10/18 - 10/24 order for WSRB-FM

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Cheryl Roberts-Haile WPWX/WSRB/WYCA/WYRB

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8

Cheryl Roberts-Haile

WPWX/WSRB/WYCA/WYRB

142 E. Ontario, Suite 1400 Chicago, IL 60611 Direct 312-649-2436 Office 312-649-2420 Fax 312-642-0728

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Let me know if you have questions, **Robin Osterhout** 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22031 703-272-7300

×

From:

Cheryl Haile <cherylhaile@wpwxsales.com>

Sent:

Friday, October 14, 2016 10:53 AM

To:

'Robin Osterhout'

Subject:

RE: Duckworth for Senate Radio Spot for 10/18 start

Thanks you too!

Cheryl Roberts- Haile, Senior Account Executive
Mobile Technology Manager
WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford
142 E. Ontario, Suite 1400
Chicago, IL 60611
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http://www.power92chicago.com/2016/04/15/recap-power-92-3-anniversary-concert-best-moments/

From: Robin Osterhout [mailto:Robin@ScreenStrategies.com]

Sent: Friday, October 14, 2016 9:56 AM

To: Cheryl Roberts-Haile

Subject: RE: Duckworth for Senate Radio Spot for 10/18 start

Thanks Cheryl Have a good weekend Robin

Robin Osterhout Screen Strategies Media 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22030 703-272-7300

From: Cheryl Roberts-Haile [mailto:robertsc@wpwxsales.com]

Sent: Friday, October 14, 2016 10:51 AM

To: Robin Osterhout < Robin@ScreenStrategies.com >

Subject: Re: Duckworth for Senate Radio Spot for 10/18 start

Got it,

Thanks!!

Cheryl Roberts-Haile WPWX/WSRB/WYCA/WYRB 142 E. Ontario, Suite 1400 Chicago, IL 60611 Direct 312-649-2436 Office 312-649-2420 Fax 312-642-0728

On Oct 14, 2016, at 9:18 AM, Robin Osterhout < Robin@ScreenStrategies.com > wrote:

Hi Cheryl

Attached is the spot for Duckworth for Senate. I will send out traffic instructions next along with the candidate certification form for your traffic department.

Please run this spot until further notice.

LTD-R16-101 Shoes at 100%

Let me know you are all set to start on 10/18

Thanks

Robin Osterhout 11150 Fairfax Blvd Suite 505 Fairfax, VA 22030 703-272-7300

12

From:

Cheryl Haile <cherylhaile@wpwxsales.com>

Sent:

Friday, October 14, 2016 1:24 PM

To:

'Robin Osterhout'

Subject:

RE: Duckworth for Senate Radio Spot for 10/18 start

Thanks, I am set to start on Tuesday.

Have a great weekend!!!

Cheryl Roberts- Haile, Senior Account Executive
Mobile Technology Manager
WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford
142 E. Ontario, Suite 1400
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Shoes

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Thanks Robin

Robin Osterhout 11150 Fairfax Blvd Suite 505 Fairfax, VA 22030 703-272-7300

From:

Cheryl Haile <cherylhaile@wpwxsales.com>

Sent:

Friday, October 21, 2016 12:44 PM

To:

'Robin Osterhout'

Subject:

RE: Duckworth for U.S. Senate 10/25 - 10/31 order for WSRB-FM & WPWX

Will do☺

THANK YOU SO MUCH!!

You all just made my weekend

You have a great weekend too!!!!

Cheryl Roberts- Haile, Senior Account Executive
Mobile Technology Manager
WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford
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Mobilize your Customer Feedback with Mobile Surveys!

- It takes 90 minutes for the average person to respond to an email. It takes 90 seconds for the average person to respond to a text. (Source CTIA.org)
- Mobile coupons get 10x the redemption rate of traditional coupons. (Source: Borrell Associates)
- 91% of all US citizens have their mobile device within reach 24/7. (Source: Morgan Stanley/MMA)

Crawford Broadcasting does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting under this advertising sales origin or ancestry.











https://www.youtube.com/watch?v=uR4mEkp bS4

http://www.power92chicago.com/2016/04/15/recap-power-92-3-anniversary-concert-best-moments/

From: Robin Osterhout [mailto:Robin@ScreenStrategies.com]

Sent: Friday, October 21, 2016 12:33 PM

To: Cheryl Haile

Subject: RE: Duckworth for U.S. Senate 10/25 - 10/31 order for WSRB-FM & WPWX

Great - thanks! Glad you got both orders. Continue running the same spot for next week. Will send payment tonight.

Have a good weekend

Robin

Robin Osterhout Screen Strategies Media 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22030 703-272-7300

From: Cheryl Haile [mailto:cherylhaile@wpwxsales.com]

Sent: Friday, October 21, 2016 1:27 PM

To: Station Orders < stationorders@ScreenStrategies.com Cc: Robin Osterhout < Robin@ScreenStrategies.com>

Subject: RE: Duckworth for U.S. Senate 10/25 - 10/31 order for WSRB-FM

Got it! THANK YOU!!

Cheryl Roberts- Haile, Senior Account Executive Mobile Technology Manager WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford 142 E. Ontario, Suite 1400 Chicago, IL 60611 Direct 312-649-2436 Office 312-649-2420 ext. 141 Fax 312-642-0728

Ask about our Text campaign to enhance your Buy! **Utilize Mobile Solutions for Hiring and Recruiting!** Mobilize your Customer Feedback with Mobile Surveys!

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https://www.youtube.com/watch?v=uR4mEkp bS4

http://www.power92chicago.com/2016/04/15/recap-power-92-3-anniversary-concert-best-moments/

From: stationorders@screenstrategies.com [mailto:stationorders@screenstrategies.com]

Sent: Friday, October 21, 2016 12:14 PM

To: cherylhaile@wpwxsales.com **Cc:** Robin@screenstrategies.com

Subject: Duckworth for U.S. Senate 10/25 - 10/31 order for WSRB-FM

Attached is an order for Duckworth for U.S. Senate, 10/25 - 10/31 for WSRB-FM

Please confirm receipt and let Robin Osterhout (<u>Robin@screenstrategies.com</u>) know as soon as possible if there are any revisions necessary in order to clear the schedule.

Let me know if you have questions, **Robin Osterhout** 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22031 703-272-7300



From:

Cheryl Haile <cherylhaile@wpwxsales.com>

Sent:

Thursday, October 27, 2016 10:39 AM

To:

'Robin Osterhout'

Subject:

RE: Duckworth for U.S. Senate 11/01 - 11/03 order for WPWX-FM

You are welcome;) Confirming, I will run the same spots until further notice. ;)

Cheryl Roberts- Haile, Senior Account Executive
Mobile Technology Manager
WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford
142 E. Ontario, Suite 1400
Chicago, IL 60611
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https://www.youtube.com/watch?v=uR4mEkp bS4

http://www.power92chicago.com/2016/04/15/recap-power-92-3-anniversary-concert-best-moments/

From: Robin Osterhout [mailto:Robin@ScreenStrategies.com]

Sent: Thursday, October 27, 2016 10:16 AM

To: Cheryl Haile

Subject: RE: Duckworth for U.S. Senate 11/01 - 11/03 order for WPWX-FM

Great – thanks for confirming for both stations
Will send money tonight
Keep running the same spot/traffic until further notice

Thanks Robin

Robin Osterhout Screen Strategies Media 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22030 703-272-7300

From: Cheryl Haile [mailto:cherylhaile@wpwxsales.com]

Sent: Thursday, October 27, 2016 11:13 AM

To: Robin Osterhout < Robin@ScreenStrategies.com>

Subject: RE: Duckworth for U.S. Senate 11/01 - 11/03 order for WPWX-FM

Received. Thank you!!!;)

Cheryl Roberts- Haile, Senior Account Executive
Mobile Technology Manager
WPWX 92.3 FM WSRB 106.3 FM WYCA 102.3 FM Chicago I WYRB 106.3 FM Rockford
142 E. Ontario, Suite 1400
Chicago, IL 60611
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Ask about our Text campaign to enhance your Buy!
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https://www.youtube.com/watch?v=uR4mEkp bS4

http://www.power92chicago.com/2016/04/15/recap-power-92-3-anniversary-concert-best-moments/

Sent: Thursday, October 27, 2016 10:00 AM

To: cherylhaile@wpwxsales.com **Cc:** Robin@screenstrategies.com

Subject: Duckworth for U.S. Senate 11/01 - 11/03 order for WPWX-FM

Attached is an order for Duckworth for U.S. Senate, 11/01 - 11/03 for WPWX-FM

Please confirm receipt and let Robin Osterhout (<u>Robin@screenstrategies.com</u>) know as soon as possible if there are any revisions necessary in order to clear the schedule.

Let me know if you have questions, **Robin Osterhout** 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22031 703-272-7300



From:

nab@screenstrategies.com

Sent:

Thursday, October 27, 2016 2:54 PM

To: Cc:

cherylhaile@wpwxsales.com

Subject:

nab@screenstrategies.com

Attachments:

NAB for Tammy Duckworth WSRB-FM_ILSEN2016_2360_23396.pdf

Please do not reply to this email. This address is not monitored. If you have any questions, please contact:

From:

nab@screenstrategies.com

Sent:

Thursday, October 27, 2016 2:54 PM

To:

cherylhaile@wpwxsales.com

Cc:

nab@screenstrategies.com

Subject: Attachments: NAB for Tammy Duckworth WPWX-FM_ILSEN2016_2360_23395.pdf

Please do not reply to this email. This address is not monitored. If you have any questions, please contact:

From:

nab@screenstrategies.com

Sent:

Friday, October 21, 2016 3:27 PM

To:

cherylhaile@wpwxsales.com

Cc: Subject: nab@screenstrategies.com NAB for Tammy Duckworth

Attachments:

WSRB-FM_ILSEN2016_2278_22793.pdf

Please do not reply to this email. This address is not monitored. If you have any questions, please contact:

From:

nab@screenstrategies.com

Sent:

Friday, October 21, 2016 3:27 PM

To: Cc: cherylhaile@wpwxsales.com nab@screenstrategies.com

Subject:

NAB for Tammy Duckworth

Attachments:

WPWX-FM_ILSEN2016_2278_22792.pdf

Please do not reply to this email. This address is not monitored. If you have any questions, please contact:

From:

nab@screenstrategies.com

Sent:

Tuesday, October 11, 2016 2:56 PM

To:

cherylhaile@wpwxsales.com

Cc:

nab@screenstrategies.com

Subject:

NAB for Tammy Duckworth

Attachments:

WSRB-FM_ILSEN2016_2120_21490.pdf

Please do not reply to this email. This address is not monitored. If you have any questions, please contact:

From:

nab@screenstrategies.com

Sent:

Tuesday, October 11, 2016 2:56 PM

To:

cherylhaile@wpwxsales.com

Cc: Subject:

nab@screenstrategies.com NAB for Tammy Duckworth

Attachments:

WPWX-FM_ILSEN2016_2120_21488.pdf

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